

# Memorandum of Corporate and Commercial Law Practice



## 1 Legal opinions in Thailand for the World Bank

The World Bank asked H&P about Public Procurement in Thailand and protecting minority investors. The conclusions and legal comments of H&P lawyers were included in 2020 Doing Business report in Thailand. We were also consulted by the World Bank for Doing Business 2021 Getting Credit and Legal Rights. In 2021 World Bank issued 3 certificates of appreciation to three lawyers of H&P.

## 2 Legal representation of Mexico against Thailand on a Trade Barriers Dispute

H&P represented the country of Mexico in negotiations with the Thai Government (Ministry of Health, Ministry of Finance, Excise Department and Intellectual Property Department) to amend TIS 2088-2544. We successfully advised the Thai Government to amend this regulation following Japanese standards avoiding going to International Court of Justice.

## 3 Set up legal entity and obtain FDA licenses for a Pharmaceutical company

Our lawyers set up a legal structure, provided legal opinions on compliance and obtained the required licenses at the Food and Drug Administration (FDA) for our client, a European veterinary and pharmaceutical company specialized in vaccines for animals to operate and commercialize its products in Thailand.

## 4 Selected speakers at Thailand Banking Investment & Finance Summit

We were selected speakers to talk with BOI Thailand, UOB and Bangkok Bank on the future of the banking system and Finance Law at Thailand Banking Investment & Finance Summit in 2018. Some of the attendees came from countries such as Poland, Cyprus, Mexico, Japan, Chile and Thailand.

## 5 Legal Due Diligence for a Hong Kong Bank on a Thai Public Listed company

One of the top 10 corporations in Thailand was looking for a loan to finance new operations of their Thai public listed company in overseas countries. We successfully conducted a legal investigation and legal due diligence report for this Hong Kong Bank to finance the operations and new business lines of the Thai company.

## 6 Presentation of Free Trade Agreement between Chile and Thailand

H&P lawyers were involved in the FTA signed between Chile and Thailand and we presented the FTA invited by the governments of Thailand and Chile on December 2015 at Landmark Hotel in Bangkok. Chile issued a reference letter to one of our lawyers for his professional engagement on this.

## 7 Legal representation in a M&A transaction in Thailand of a Hong Kong hospitality group

In 2019 and 2020 we represented a Hong Kong company in the process of being acquired by a Chinese conglomerate. The M&A was of 5 limited companies incorporated in Thailand with a large number of assets, hotels, lands and buildings. We advised on licensing and restructuring the holding as well.

## 8 Legal advice for Compliance on Thai Law for the Government of Guatemala, Panama and Cuba

H&P was engaged by the governments of Guatemala, Panama and Cuba to provide a memorandum on Thai Labor Law and contracts to support the new establishment of the Embassy of Guatemala in Thailand and the ongoing needs of the embassies of Cuba and Panama.

## 9 Design a Franchise business model in compliance with Thai and International standards

Our lawyers drafted a comprehensive list of contracts to fully structure as franchise business model of an already successful Food and Beverage business in south of Thailand. We protected the Intellectual Property rights and this franchise model was implemented to expand the business to different locations after the first franchise.

## 10 H&P recognitions and other credentials

- Ministry of Foreign Affairs of Norway.
- Asia Business Law Journal
- Royal Thai Consulate-General's Commercial Section in Warsaw, Poland
- Thailand Board of Investment BOI
- Santander Bank Group
- Thai Trade