





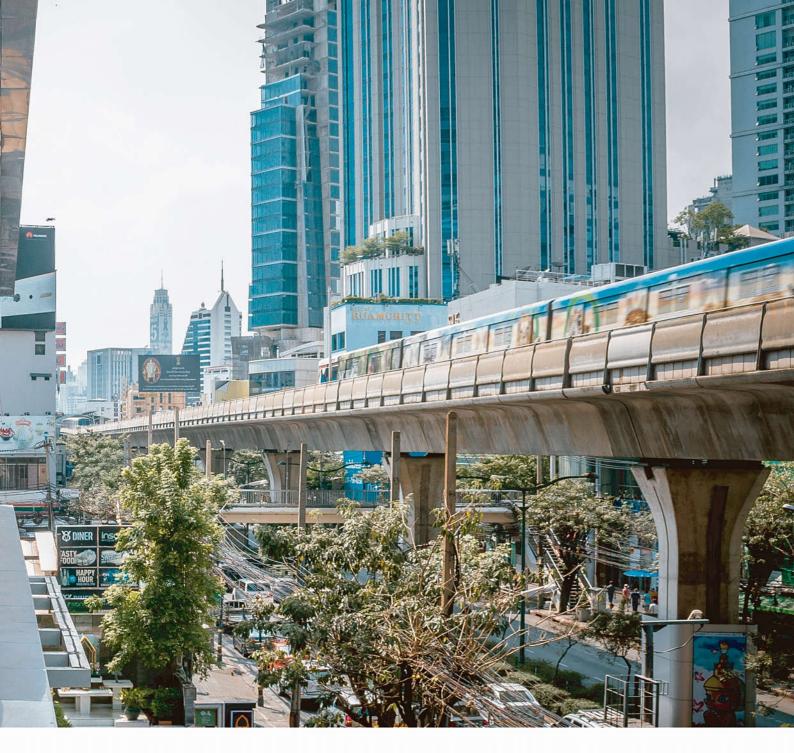
H&P or Herrera and Partners is a law firm in Thailand with an important area of practice in Corporate and Litigation.

H&P has a team of Thai and international lawyers and foreign legal consultants with adequate legal and professional qualifications and an in-depth market knowledge offer its clients legal support of the highest quality. From a small start-up, Foreign Governments to a large Forbes 100 operating in Thailand or South-East Asia, we are capable to provide optimal legal solutions that work well for our clients.

## HERRERA & PARTNERS



NEW CHALLENGES IN THAILAND AND THE ASEAN REGULATORY FRAMEWORK



The era of globalization and ASEAN integration requires lawyers with local and international background able to provide with the right advice and the correct answer.

The Law in Thailand is based on the Civil Law however, it has also been influenced recently by the Common Law. The sources of law are the Constitution of Thailand, Acts and statutes, Emergency Decree, Treaties, Subordinate legislation and Supreme Court opinions.

The role of lawyers is understanding completely the complexity of the existing Thai laws and regulations and often-anticipating changes and amendments in the Law is the key for helping the clients to take the correct decisions and achieve the success in their business.

## OUR PRINCIPLES AND COMMITMENT WITH THE LAW

Our team is composed of highly specialized and reputable local and international legal professionals with areas of expertise in sectors or areas such as Commercial Law, Disputes resolution, International Trade, Manufacturing, Hospitality, Automotive, Banking and Property among many others. We advise our clients in the area of Corporate law, mergers and acquisitions, criminal law and civil court proceedings, real estate transactions, administrative law, finance law, labor law, public procurement, trade, tax law and other disciplines.

Due to the roots of our lawyers in Thailand and other neighbor countries, we are in a privileged position to fully understand all the different visions, intrinsic mechanisms, decision and policy makers and business dynamics of doing business in Thailand and other ASEAN in countries.



# OUR EXPERTISE LAW PRACTICE AND SERVICES CORPORATE AND COMMERCIAL LAW

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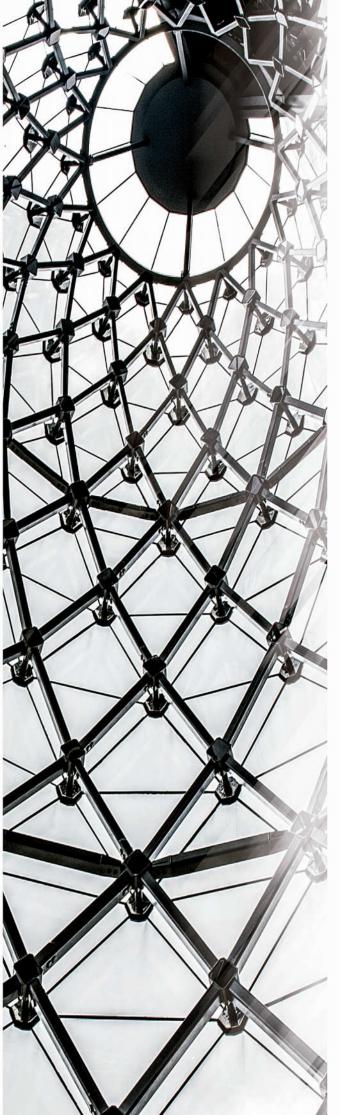
#### **COMPANY INCORPORATION**

Our lawyers in Thailand are fully trained to provide legal support and understand the complexities of the different sectors and the compliance with Thai law. With a deep understanding of the Thai Company regulatory framework, especially Thai Civil and Commercial Code, and other local legal systems, our lawyers in Thailand provides to our clients a comprehensive assistance in designing and incorporating: Limited Company, Board of Investment or BOI promoted company, Representative office, US and Japan Treaty of Amity, Branch Office, Regional Office, Regional Headquarters, Partnership

#### FOREIGN BUSINESS LICENSE

Foreign investors need legal assistance to deal with certain restrictions when doing business in Thailand.Generally speaking, a company with majority of foreign shareholders needs to apply for the Foreign Business License (FBL) if it engages in a restricted business. Our foreign clients need to obtain a "Foreign Business License before starting their business operations.H&P lawyers in Thailand provide step by step professional legal assistance throughout the application process and guidance to obtain the Foreign Business License.





#### LICENSES, CONTRACTS AND AGREEMENTS

From basic prenuptial or labor agreements to highly complex cross border contracts to support the business of Software, Fintech, Civil Construction, Trade, Manufacturers, Financial Institutions or Energy corporations, our lawyers in Bangkok have a notable experience structuring commercial contracts, entering and leading multilateral international negotiations, enforcing agreements and preparing comprehensive legal opinions to support the business of our clients.Regarding Licenses, our lawyers in Thailand help our clients to comply with Thai Law and obtain the appropriate business license with the correspondent local government department based on the industry and geographical location.

#### TAX LAW

H&P lawyers and legal advisers in Thailand are able to design innovative tax planning not only in Thailand but in a multijurisdictional scale due to our legal practice in other countries. Our legal experts have been involved in different Thailand Tax issues relating to foreign investment, Excise tax, double taxation treaties, offshore tax structuring of business transactions, ASEAN and third parties free trade agreements.

## LITIGATION AND DISPUTES

#### **CRIMINAL LAW**

Our H&P litigators and criminal lawyers ensure that our clients are defended and properly represented at the Royal Thai Police premises, Office of the Attorney General, the Courts of Justice, the Ministry of Justice and the Ministry of Interior. Our legal experts in Thai Criminal Law believe in a professional proactive approach to obtain the speediest cost-effective legal solutions to obtain success in claim and defense actions and criminal proceedings. Our H&P qualified Thai English speaking lawyers with years of experience in Thai Criminal Law and supported by foreign legal consultants, fully represent our clients in cases of fraud, robbery, money laundering, murders, extorsion, drugs, extraditions and a number of criminal offenses. Due to H&P reputation in the area of International and Thai Criminal Law, we feel glad to have selected by international organizations to report on prisons and political armed conflicts in different geographical locations as well as monitoring human rights.

#### CIVIL AND FAMILY DISPUTES

Our lawyers in Thailand have represented foreign and Thai clients in Personal injury, Divorce and Custody of a child in different courts in Thailand. Although we will always advice our clients to negotiate and settle outside the court, we are highly qualified to protect your interests in the different courts of Thailand on civil and family disputes.

#### TRADE AND COMMERCIAL DISPUTES

Sometimes international trade operations, that have not been advised by legal professionals, leads into disputes and litigation in Thailand. H&P lawyers has a well-known reputation on negotiation and providing solutions on trade and commercial disputes. As a matter of fact, our lawyers in Bangkok have represented different Foreign Governments and corporations on disputes involving trade barriers, international trade, commercial contracts, customs, tariffs, excise taxes, incoterms, biology and health tests.

#### NEGOTIATION AND ARBITRATION

Our lawyers in Thailand understand the importance of avoiding long, costly and sometimes unpredictable litigation proceedings in Thailand, hereby our Thai lawyers and foreign legal professionals in Bangkok will always act in the most appropriate way to defend you in the short and long term of our professional engagement. H&P arbitrators and lawyers are professional capable to enter into negotiations with third parties and conduct a constructive dialog that bring the different parties to a scenario of resolution of conflicts and disputes.





### PROPERTY AND HOSPITALITY

#### RESIDENTIAL PROPERTY

Our clients understand the importance to rely on experienced real estate and property Thai and foreign lawyers to secure the sales and purchase of villas, apartments and condominiums in the land of smiles. We have a long-proven track record of success advising foreign and Thai families on transactions related to luxury residential assets. H&P Property lawyers in Thailand visualize the need of our clients to communicate fluidly with our lawyers and feel protected by specialists who know about real estate in Thailand and know how to manage relevant aspects such as international bank transfers, exchange currency rates, house registration book, the 49% ratio of ownership available for foreigners in Condominium projects, Airbnb and tittle deed registrations at the Land Department.

#### COMMERCIAL PROPERTY

H&P Property lawyers in Bangkok have assisted Thai and Foreign clients in connection with investments and bankability of a variety of transactions related to commercial property assets, including offices, large resorts, golf courses, boutique hotels, restaurants, warehouses, horse stables and shopping centers. As the portfolio of commercial properties of our clients is not only based on Thailand but allocated in different jurisdictions, we have gained experience structuring commercial real estate developments in multiple countries and providing services such as: Securing real estate transactions, Drafting and negotiating sale and purchase agreements and lease contract, Commercial Real estate and Company due diligence, Construction and architectural law, Land ownership rights under BOI Thailand, Finance and Loans, Environmental law, Insurance and Taxation

#### DUE DILIGENCE

The Due diligence is a must in all residential and commercial real estate transactions in Thailand. H&P lawyers in Bangkok specialize in real estate transactions for Thai people as well as foreigners, therefore we advise our clients to hire real estate lawyers to protect their interests. On a regular base we conduct due diligence and legal investigations involving translations, site inspections, bank loans and review of land titles of ownership in Bangkok, Pattaya and different touristic islands of the south such as Krabi, Phuket, Ko Pha-nganor Ko Samui.

## **BUSSINES LAW CONSULTANCY**

#### MARKET RESEARCH AND BUSINESS INTELLIGENCE

H&P business law consultants in Bangkok have tight connections with the senior management, CFO and CEO of manufacturing plants in Thailand main industrial areas of Chachoengsao, Rayong or Chonburi. Our connection and local knowledge of the factories of the Eastern Economic Corridor have helped many of our clients in the sectors of automotive, rubber, aerospace, chemicals and pharmaceutical. Some of our main services include: Market entry and trade barriers, Permanent representation in Thailand and ASEAN Business Development, Securing Cross border trade transactions, Comparative studies, Sector analysis and Regulatory Memorandums.

#### **PROJECT FINANCE**

H&P lawyers in Thailand have a deep understanding on project finance law, knowledge on local business practices in Thailand and keep tight connections with financial hubs such as Hong Kong and Singapore. We advise on legal matters to public listed companies regarding the process of borrowing and lending money for commercial projects inbound and outbound South-East Asia.

#### PUBLIC PROCUREMENT

Our law firm in Thailand, H&P, have experience in public and administrative law proceedings such as local and international tenders, bids, PPP and public procurement in the areas of telecommunication, construction, energy, medical supply and infrastructures among others. H&P provide our expertise to support our clients' bids from different stages such as planning, TOR phase, negotiation, short-listing, contract award and contract management. In the last few years our lawyers in Bangkok also have gained.

### **PRIVATE CLIENTS**

#### **ADVISORY SERVICES**

H&P is one of the most well-known law firms in Thailand providing services to private clients. Our lawyers in Thailand have worked for family offices and high net worth individuals in countries of South East Asia, Europe and Latin America on wills, estate planning, notarial services and many other issues to protect from threats to your wealth and enforce your plans for it. From our office in Bangkok, our foreign and Thai lawyers work closely to private banks, trusts and family offices to support transactions and legal documentation in the jurisdiction of Thailand where H&P has an expertise and solid presence. Some of H&P main services for private clients include: Succession and Inheritance, Global Citizenship, Charity and beneficence, Fiduciaries, Thai Elite, Tax Planning and Tax Residency, Wealth structuring, Family office business, Real Estate.

#### SUCCESSION PLANNING AND INHERITANCE LAW

H&P lawyers in Thailand help on creating wealth through protecting and designing financial plans related to Thailand and other foreign jurisdictions. Since many years we have advised high net worth individuals and wealthy families to protect assets and lifestyle in multiple geographic locations.





#### VISAS AND WORK PERMITS

Foreigners need a work permit in order to be able to work in the Kingdom of Thailand. Basically, before you apply for your work permit you need a first to hold a non-immigrant visa first. Our Thai lawyers will assist you in all the steps, from preparing the documentation to obtain your non-immigrant visa to finally receive your blue work permit book and additional services such as getting your Tax Id, re-entry permit or renewing your work permit and visa. H&P team of bilingual lawyers in Thailand will support you and represent you at Immigration and Labor department so there will not be any problem related to your stay and work status in Thailand.

#### GLOBAL NETWORK FROM THAILAND

H&P, as a leading law firm in Thailand providing services for high net worth individuals, has an extensive network of professionals in key jurisdictions such as Hong Kong, Cyprus, Cayman Islands, Switzerland, Panama or Singapore to assist our clients with a very holistic approach.



